



**FYTD 2009
10-1-08 - 7-31-09**

**New Mexico District
Loan Activity**

Lender	No. Loans	\$ Volume	Lender Ranking
7(a) Loan Activity			
Western Commerce Bank	29	\$7,137,800	1
Bank of the Southwest	26	\$4,284,200	2
Wells Fargo Bank	25	\$6,515,700	3
BBVA Compass Bank	25	\$5,998,000	4
Century Bank	21	\$2,178,500	5
First Community Bank	17	\$2,070,300	6
New Mexico Bank & Trust	11	\$934,500	7
Mountain America FCU	10	\$315,000	8
Superior Financial Group	9	\$75,000	9
The Bank of Clovis	5	\$2,380,000	10
First Savings Bank	5	\$1,988,500	11
Main Bank	4	\$3,284,100	12
Excel National Bank	3	\$5,454,500	13
American Heritage Bank	3	\$827,900	14
My Bank	3	\$367,000	15
The First National Bank of New Mexico	2	\$1,102,600	16
CIT Small Business Lending	2	\$1,035,000	17
Western Bank of Clovis	2	\$495,700	18
Pioneer Bank	2	\$330,000	19
Citizens Bank of Las Cruces	2	\$249,000	20
Bank of the Rio Grande	2	\$160,000	21
First New Mexico Bank - Las Cruces	2	\$105,000	22
Western Bank (Lordsburg)*	2	\$70,000	23
Bank of America	2	\$60,000	24
First American Bank (formerly The 1st National Bank)	1	\$1,360,000	25
Small Business Loan Source	1	\$1,332,000	26
Live Oak Banking Company	1	\$1,150,000	27
Innovative Bank	1	\$995,000	28
Bank of the West	1	\$480,000	29
Southwest Securities, FSB	1	\$384,000	30
James Polk Stone National Bank	1	\$325,000	31
Valley National Bank	1	\$250,000	32
Newtek Small Business Finance	1	\$241,000	33
Liberty Bank	1	\$200,000	34
Lea County State Bank	1	\$150,000	35
Community 1st Bank-Las Vegas	1	\$105,000	36
Western Bank - Alamogordo	1	\$39,600	37
Sandia Laboratory FCU	1	\$28,000	38
United Bank of El Paso del Norte	1	\$25,000	39
Totals	229	\$54,482,900	
504 CDC Participation			
Capital CDC	24	\$10,716,000	1
Enchantment Land CDC	10	\$4,071,000	2
Total	34	\$14,787,000	
504 3rd Party Lender Participation			
First Community Bank	5	\$3,473,817	1
Bank of the West	3	\$1,445,871	2
Los Alamos National Bank	3	\$838,500	3
First American Bank (formerly The 1st National Bank)	2	\$2,631,335	4
BMC Bank & Trust Limited	2	\$862,000	5
New Mexico Bank & Trust	2	\$530,000	6
The Bank of Clovis	2	\$380,175	7
New Mexico Educators FCU	2	\$205,000	8
Sandia Laboratory FCU	1	\$2,477,750	9
BBVA Compass Bank	1	\$2,475,000	10
Union Savings Bank	1	\$1,325,000	11
The First National Bank of Santa Fe	1	\$959,728	12
Western Commerce Bank	1	\$891,226	13
Zions First National Bank	1	\$500,000	14
Four Corners Community Bank	1	\$498,500	15
International Bank*	1	\$262,610	16
Wells Fargo Bank	1	\$254,600	17
Alerus Financial, NA	1	\$215,000	18
First Federal Bank (Washington Federal S&L)	1	\$194,184	19
The Loan Fund	1	\$95,475	20
The Bank of Las Vegas	1	\$77,013	21
Total	34	\$20,592,784	
TOTAL SBA RELATED LOAN ACTIVITY - 1st Qtr			
7(a) Loans	229	\$54,482,900	
504 Loans - CDCs	34	\$14,787,000	
SBA NM LOAN TOTAL	263	\$69,269,900	
504 Loans - 3rd Party Lenders	34	\$20,592,784	
TOTAL NM CAPITAL		\$89,862,684	

*First appearance in lender rankings this fiscal year